

Saúl Cabrera

Business consultant specialized in international trade, business development and management. Result oriented with strong customer focus achieved through soft skills, flexibility and commitment. Well-versed in finance and cost accounting with experience in multiple sectors within private and public organizations.



Professional Experience

- 2012 - 2017 **Market Director**
Emubands Ltd United Kingdom
General director for Spanish speaking countries. Design and execution of strategic plans, financial control, marketing planning, international fairs attendance, key account management.
- 2012 - 2017 **Deputy Managing Director / International Consultant**
Gofio La Molineta, SL Spain
Business renewal project: Product update and development, Costs management, search and integration of new suppliers, Public subsidies management, marketing planning, establishment of International department. Development of foreign markets and key account manager.
- 2010 - 2012 **Project Manager**
Inconsultin, SL Spain
Key account manager (for Public Administration) managing projects over 200.000€. In-house and third companies projects consultancy on innovation, public subsidies management, product development and internationalisation. Project management trainer.
- 2008 - 2010 **Corporate Development Manager**
Grupo Alondra, SL Spain
R+D Project management and justification, public subsidies management, strategic consultancy, clients and supplier support and assistant at the Internationalisation department.

Academic Background

- 2008 **Master on International Commerce Management**
La Laguna University Spain
- 2011 **University Expert on Educational Methodology**
La Salle University Spain
- 2006 **Commercial Science Degree**
La Laguna University Spain
- 2005 **Erasmus Programme**
Hochschule Nordakademie Germany

Contact Details

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Germany

Professional Skills

Business Strategy



International Trade



Project Management



Digital Music Distribution



Marketing strategy



Accounting



Computing Skills

Microsoft Office



Mac OS



SAP ERP



Languages

Spanish



English



German

